



DAVID G. REED

Partner

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David's practice emphasizes business transactions and general corporate matters with a special focus on domestic and cross-border mergers and acquisitions, joint ventures and strategic alliances, restructurings, and commercial transactions. One of David's specialties is representing Canadian and other foreign companies in expanding (by way of acquisition, new U.S. company formation, or other means) and operating their businesses in the United States. David represents businesses in a variety of industries, including grocery, utilities services, manufacturing, and independent commercial real estate consulting and advisement industries.

David exclusively practices U.S. law, is a Licensed Foreign Legal Consultant, in Ontario, Canada, and is admitted to practice in New York.

Honors

- Former publications editor, *Buffalo Law Review*
- Henry W. Box Scholarship, University at Buffalo School of Law
- Jacob D. Hyman Scholarship, University at Buffalo School of Law
- UB Law Scholarship, University at Buffalo School of Law

Experience

David has represented a U.S. company in its digital cinema technology business joint venture with companies from Singapore and India, a Dutch public company in its sale of 200 convenience stores in the United States, a Canadian public company in its acquisition of a U.S. software solutions provider, a Swiss public company in its acquisition of a U.S. manufacturer of specialty conveyors, a U.S. company in its sale of its heavy crane and rigging business to a U.S. competitor, a Canadian public company in its acquisition of a U.S. commercial real estate appraisal and tax consulting services provider, a Dutch public company in its sale of a U.S. supermarket chain, a U.S. electric utility and telecommunication services company

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Practices & Industries

Corporate & Business
Canada-U.S. Cross-Border
International-U.S. Cross-Border
Family Business & Succession
Planning
Government Relations
Manufacturing
Mergers & Acquisitions
Private Funds
Professional Services
Retail Sector

Admissions

New York
Licensed Foreign Legal Consultant,
Ontario, Canada

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in its acquisition of six separate competing companies, a Hong Kong company in its sale of its private label drapery hardware business to a U.S. competitor, and a Canadian company in its acquisition of a U.S. manufacturer of water valves. In addition, David was a part of the Hodgson Russ team of attorneys that completed the following transaction:

Hodgson Russ attorneys represented senior management in their purchase of a leading full-service grocery retailer in upstate New York, northern Pennsylvania, and western Vermont. The grocery retailer operates 155 full-service supermarkets and has more than 15,000 associates. Hodgson Russ also represented the senior management group in the financing of this purchase.

Assisted with general corporate matters, such as NDAs, non-competes, supply agreements and other commercial contracts, and mergers and acquisitions matters for a U.S.-based supermarket chain.

A team of Hodgson Russ attorneys led by John J. Zak represented long-time client, Integer Holdings Corporation (NYSE:ITGR), in a \$1.7 billion acquisition of Lake Region Medical, a privately held portfolio company of KKR. The purchase price consisted of cash (including assumed debt) and unregistered shares of common stock. Financing was through a bank/bond package, consisting of a \$1.6 billion credit facility (TLA/TLB/ revolver) and \$360 million of senior notes offered under Rule 144A. Hodgson Russ counseled on every aspect of the transaction, performing U.S. and supervising international due diligence; negotiating the merger agreement and related acquisition documentation; advising on U.S. competition law matters, including preparing Hart-Scott-Rodino and related foreign filings; negotiating the bank credit facility and leading the high-yield note offering; and advising on executive compensation and employment law aspects of the transaction. The Hodgson Russ team consisted of attorneys Craig M. Fischer, Cristin L. Murray, Matthew R. Scherer, and David G. Reed (securities regulation and corporate compliance); Robert B. Fleming, Jr. (antitrust and trade regulation); Christofer C. Fattey and Timothy Ho; Ryan M. Murphy and Richard W. Kaiser (employee benefits); Peter C. Godfrey (labor and employment); and Michael J. Hecker (environmental); and paralegals Courtney Scanlon, Deborah Kalstek, and Betsy Mills.

Education

University at Buffalo, B.A., cum laude

University at Buffalo School of Law, J.D.

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In the News

Hodgson Russ LLP Announces Four New Partners
January 26, 2007

Publications

Congress and the President Approve \$284 Billion Second Round of Paycheck Protection Program Loans In Support of Struggling Small Businesses

Hodgson Russ Corporate & Business Alert, December 30, 2020

FDA During the Pandemic: Packaging and Labeling of Shell Eggs Sold by Retail Establishments

Hodgson Russ Food & Beverage Alert, April 7, 2020

FDA During the Pandemic: Relaxing Labeling Requirements for Restaurants and Food Manufacturers

Hodgson Russ Food & Beverage Practice Alert, April 3, 2020

Commercial Contracts in the Time of Coronavirus

Hodgson Russ Corporate Alert, March 23, 2020

Should Hydroponic Products Be Certified as Organic?

Hodgson Russ Food & Beverage Alert, March 16, 2020

FDA Issues Draft Guidance For Farmers And Food Processors Under The Food Safety Modernization Act

Agriculture Alert, November 6, 2018

CFIUS Review of Foreign Investment in U.S. Businesses Involving U.S. National Security Considerations

Smarter Way to Cross Blog Archives, October 27, 2014

An Export Plan Should Include the Consideration of U.S. Distribution Laws if Selling Into the U.S. Through Sales Representatives or Distributors

Legal & Tax Newsletter, September 2014

An Export Plan Should Include the Consideration of U.S. Distribution Laws if Selling Into the United States Through Sales Representatives or Distributors

Smarter Way to Cross Blog Archives, June 3, 2014

Overlooking Choice of Law and Forum Provisions in Your International Contract is Like Playing the Lottery

Smarter Way to Cross Blog Archives, July 31, 2013